FORTE CLOUD

EBOOK

Raise Your Business Value
with Get Started

aws
PARTNER
Advanced Tier
Services

Introduction

With several platforms entering the cloud provider space, the ability to move and achieve business value fast is a critical differentiator. Organizations looking to remain competitive need to innovate and achieve results quickly. From our perspective, the unparalleled range of services, the ease of access, competitive and modular pricing, as well as a long list of successful references make AWS Cloud the choice for a smooth cloud experience.

Over the last 13 years, AWS has helped thousands of organizations innovate on the cloud to reduce costs, improve operational resiliency, gain business agility, and build a solid foundation for continuous and rapid innovation. Based on this experience, FORTE CLOUD and AWS introduced the "Get Started" program for a complete and proven approach for simplifying the cloud innovation journey - and help you quickly and efficiently realize, measure, and communicate the tangible benefits of your cloud investment.

63% of SMBs plan to increase the use of public cloud following COVID-19 to improve business resilience and productivity

"
Before our uptime was **97.471%**. We've improved on that with AWS, allowing us to gain more business value from our cloud investment. Our infrastructure is more resilient than ever.
"

Mohamed Shaalan, Head of IT Department, HyperOne

Accelerating Your Path to Business Value

AWS is the nimblest cloud platform, which is really what businesses need to give the prospect of scaling fast and the demands of adding new features and applications quickly.

Our research and 13+ years of experience have identified the benefits of AWS in four key areas:

1. Cost reduction
2. Agility and staff productivity

3. Improved security and operational resilience
4. Digital transformation

Why Get Started with FORTE CLOUD

Get Started is a program offered by FORTE CLOUD to help companies harness the power of AWS, eliminating the complexities that any organization faces, and letting them focus on innovating and developing their offering.

In this program, FORTE CLOUD extends the support and offerings provided by AWS, by adding extremely important components and services, which will help any business throughout its journey.

The Get Started Program offers a comprehensive set of services and expertise for implementing proven Cloud innovation customer journey:

Consulting & Design:

5 days to be consumed in design, configuration & infrastructure optimization, executed by a Solution Architecture from our technical team

Setup & Deployment:

Our technical team will help you create your AWS account, setup your environment and landing zone, and finalize your infrastructure onboarding

Infrastructure Support:

Once you are live, we will provide you with **10 support tickets** to be consumed over the **first 5 weeks** of your live operations

The program is made specifically to simplify businesses' journey on the cloud allowing them to focus on innovation and growth.

Get Started
Value Pillars

The Get Started program was developed by experts for businesses starting on the cloud. We aim to help you achieve business value faster and we've built our program with these values in mind:
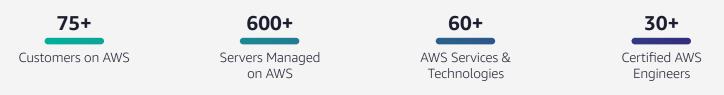
- **Most Cloud Experience:** FORTE CLOUD has the most experience helping organizations run their operations smoothly on the cloud.

- **Most Complete Cloud Solutions:** With automation and data-driven guidance, FORTE CLOUD Get Started simplifies your cloud journey, reducing the effort and complexity involved. This helps your business realize the value of the cloud faster.

- **Better IT management:** Deploying applications on AWS results in an average of seven times fewer downtime hours, a **69%** boost in IT infrastructure management, and three times more features delivered by IT per year.

Benefits of working with FORTE CLOUD

Since 2017, We have helped many organizations from various industries effectively assess, launch, and manage workloads on AWS. We currently boast a track record of clients on AWS validating our capabilities as an experienced and trusted AWS Partner

- Proven and vetted AWS Consulting Partner
- Long track record of customers' success
- Reduce risks of project failure by adopting our Successful Methodologies
- Unlock the highest values by leveraging our Next-Gen Cloud Managed & Support Services
- Build lower TCO by accessing our approved AWS-funded programs

FORTE CLOUD Momentum on AWS

75+	**600+**	**60+**	**30+**
Customers on AWS	Servers Managed on AWS	AWS Services & Technologies	Certified AWS Engineers

Case Study: Juhayna Industries

Sustaining business resilience

Business resilience is top of mind for all companies. Running SAP on AWS can help you architect for high availability and disaster recovery with the world's most secure, extensive, and reliable cloud infrastructure. Juhayna Industries is a good example.

Juhayna Industries taps into increased resiliency by migrating and modernizing on AWS

Juhayna Industries, the largest dairy manufacturer in Egypt, needed to transform its IT infrastructure to remain an industry leader, reduce costs, and adjust to remote working. Moving the company's cloud environment to AWS, with its on-demand capacity and consumption-based pricing, was an attractive option. Working with FORTE CLOUD, an advanced AWS Partner, the total migration took just 3 months.

Because it was vital for Juhayna's database and applications to always be available for its production and sales systems, it had specific recovery-point and recovery-time objectives. Identical databases and three application servers were created on AWS, which makes copies of the data for both database instances to ensure a quick failover from primary to secondary in case of an outage.

Employees across the company saw the benefits of AWS almost immediately. For example, during the COVID-19 pandemic, the company responded quickly to the business request for remote working. The old gateways and firewalls would never have handled 1,000-plus remote connections, but with AWS, the setup for work-from-home only took three days. Juhayna Industries has also seen-and will continue to see-long-term benefits such as cost savings and improved business continuity.