



FORTE CLOUD

EBOOK

# Rise your Business Value with Get Started

aws

**PARTNER**  
Advanced Tier  
Services





# Introduction

With several platforms entering the cloud provider space, the ability to move and achieve business value fast is a critical differentiator. Organizations looking to remain competitive need to innovate and achieve results quickly. From our perspective, the unparalleled range of services, the ease of access, competitive and modular pricing, as well as a long list of successful references make AWS Cloud the choice for a smooth cloud experience.

Over the last 13 years, AWS has helped thousands of organizations innovate on the cloud to reduce costs, improve operational resiliency, gain business agility, and build a solid foundation for continuous and rapid innovation. Based on this experience, FORTE CLOUD and AWS introduced the “Get Started” program for a complete and proven approach for simplifying the cloud innovation journey - and help you quickly and efficiently realize, measure, and communicate the tangible benefits of your cloud investment.

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The actual move was very smooth, in fact, we didn't even realize we had migrated from one service provider to another. It was all very well planned and there was no negative impact on the business. Working with AWS and AWS Partner Network Advanced Service Partner **FORTE CLOUD** meant much better-coordinated support and cost optimization.

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Mohamed Shaalan, Head of IT Department, HyperOne

## Accelerating Your Path to Business Value

AWS is the nimblest cloud platform, which is really what businesses need to give the prospect of scaling fast and the demands of adding new features and applications quickly.

**Our research and 13+ years of experience have identified the benefits of AWS in four key areas:**

1. Cost reduction
2. Agility and staff productivity
3. Improved security and operational resilience
4. Digital transformation

## Why Get Started with FORTE CLOUD

Get Started is a program offered by FORTE CLOUD to help companies harness the power of AWS, eliminating the complexities that any organization faces, and letting them focus on innovating and developing their offering.

In this program, FORTE CLOUD extends the support and offerings provided by AWS, by adding extremely important components and services, which will help any business throughout its journey.

The Get Started Program offers a comprehensive set of services and expertise for implementing proven Cloud innovation customer journey:



### Consulting & Design:

**5 days** to be consumed in design, configuration & infrastructure optimization, executed by a Solution Architecture from our technical team



### Setup & Deployment:

Our technical team will help you create your AWS account, setup your environment and landing zone, and finalize your infrastructure onboarding



### Infrastructure Support:

Once you are live, we will provide you with **10 support tickets** to be consumed over the **first 5 weeks** of your live operations

The program is made specifically to simplify businesses' journey on the cloud allowing them to focus on innovation and growth.

## Get Started Value Pillars

The Get Started program was developed by experts for businesses starting on the cloud. We aim to help you achieve business value faster and we've built our program with these values in mind:

- **Most Cloud Experience:** FORTE CLOUD has the most experience helping organizations run their operations smoothly on the cloud.
- **Most Complete Cloud Solutions:** With automation and data-driven guidance, FORTE CLOUD Get Started simplifies your cloud journey, reducing the effort and complexity involved. This helps your business realize the value of the cloud faster.
- **Better IT management:** Deploying applications on AWS results in an average of seven times fewer downtime hours, a **69%** boost in IT infrastructure management, and three times more features delivered by IT per year.



**GET STARTED TODAY**

## Benefits of working with FORTE CLOUD

Since 2017, We have helped many organizations from various industries effectively assess, launch, and manage workloads on AWS. We currently boast a track record of clients on AWS validating our capabilities as an experienced and trusted AWS Partner

- Proven and vetted AWS Consulting Partner
- Long track record of customers' success
- Reduce risks of project failure by adopting our Successful Methodologies
- Unlock the highest values by leveraging our Next-Gen Cloud Managed & Support Services
- Build lower TCO by accessing our approved AWS-funded programs

## FORTE CLOUD Momentum on AWS



## Case Study: SAB Holding Gains Freedom to Grow with SAP on AWS

SAB Holding needed to move its core IT systems to Amazon Web Services (AWS) from another cloud provider. It was a large migration involving 29 servers and over 23 terabytes of data. The move took two and a half months and helped the company to cut IT costs by 46 percent.

### Challenge

- SAB Holding needed high availability and reliability for their mission-critical applications.
- Removing the headache and expense of running its own data center and focusing on growing its infrastructure to meet the changing needs of the business and its customers.
- The agility to instantly scale up and extend systems to include new partner companies and high-growth start-ups as they join the group.
- Automate tasks for the SAP workloads and core applications.

### Solution

- SAB uses SAP S/4HANA on AWS for its core Enterprise Resource Planning. It also uses SAP Business Warehouse, SAP Process Integration, and SAP Customer Relationship Management all running on AWS.
- Working with AWS and AWS Partner Network Advanced Services Partner FORTE CLOUD meant much better-coordinated support and cost optimization. Both take a proactive role in informing SAB of new services and ways to further reduce costs.

### Benefits:

- Agility & Performance
- High availability
- Innovation
- Elasticity
- Cost savings & optimization
- Security and Compliance

[Read the full Case Study »](#)